SANTA CRUZ – MONTEREY – MERCED MANAGED MEDICAL CARE COMMISSION

Finance Committee



Wednesday, June 28, 2023

1:30 p.m. - 2:45 p.m.

Location: In Santa Cruz County:

Central California Alliance for Health Board Room 1600 Green Hills Road, Suite 101, Scotts Valley, CA

In Monterey County:

Central California Alliance for Health Board Room 950 East Blanco Road, Suite 101, Salinas, CA

In Merced County:

Central California Alliance for Health Board Room 530 West 16th Street. Suite B. Merced. CA

Alliance offices have opened for Finance Committee meetings in each county.

- 1. Members of the public wishing to observe the meeting remotely via online livestreaming may do so as follows:
 - a. Computer, tablet or smartphone via Microsoft Teams: Click here to join the meeting
 - b. Or call in (audio only)
 +1 323-705-3950,,270316637# United States, Los Angeles

Phone Conference ID: 270 316 637#

- 2. Members of the public wishing to provide public comment on items not listed on the agenda that are within jurisdiction of the commission or to address an item that is listed on the agenda may do so in one of the following ways.
 - a. Email comments by 5:00 p.m. on Tuesday, June 27, 2023, to Dulcie San Paolo, Finance Administrative Specialist, at dsanpaolo@ccah-alliance.org.
 - i. Indicate in the subject line "Public Comment". Include your name, organization, agenda item number, and title of the item in the body of the e-mail along with your comments.
 - ii. Comments will be read during the meeting and are limited to five minutes.
 - b. In person, during the meeting, when that item is announced.
 - i. State your name and organization prior to providing comment.
 - ii. Comments are limited to five minutes.

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1. Call to Order by Chairperson Molesky. 1:30 p.m.

A. Roll call; establish quorum.

2. Oral Communications. 1:35 p.m.

- A. Members of the public may address the Commission on items not listed on today's agenda that are within the jurisdiction of the Commission. Presentations must not exceed five minutes in length, and any individuals may speak only once during Oral Communications.
- B. If any member of the public wishes to address the Commission on any item that is listed on today's agenda, they may do so when that item is called. Speakers are limited to five minutes per item.
- 3. Approve minutes of March 22, 2023 meeting of the Finance Committee. 1:40 p.m.
- 4. Propose revising the Finance Committee meeting schedule to include a meeting in September 2023. 1:45 p.m.
- 5. April YTD financial results. 1:50 p.m.
- 6. Forecast #1 based on May YTD preliminary results. 2:00 p.m.

The complete agenda packet is available for review on the Alliance website at www.thealliance.health/about-the-alliance/public-meetings/. The Commission complies with the Americans with Disabilities Act (ADA). Individuals who need special assistance or a disability-related accommodation to participate in this meeting should contact the Clerk of the Board at least 72 hours prior to the meeting at (831) 430-5523. Board meeting locations in Salinas and Merced are directly accessible by bus. As a courtesy to persons affected, please attend the meeting smoke and scent free.

FINANCE COMMITTEE SANTA CRUZ – MONTEREY – MERCED MANAGED MEDICAL CARE COMMISSION



Meeting Minutes

Wednesday, March 22, 2023

Members Present:

Ms. Elsa Jiménez Ms. Shebreh Kalantari-Johnson Mr. Michael Molesky Allen Radner, MD Mr. Tony Weber County Health Director Public Representative Public Representative Provider Representative Provider Representative

Members Absent:

Staff Present:

Ms. Lisa Ba Ms. Stephanie Sonnenshine Ms. Dulcie San Paolo

Chief Executive Officer
Finance Administrative Specialist

Chief Financial Officer

1. Call to Order. (1:30 p.m.)

The meeting was called to order at 1:30 p.m. Roll call was taken. A quorum was present.

2. Oral Communications. (1:30 - 1:31 p.m.)

Chairperson Molesky opened the floor for any members of the public to address the Committee on items not listed on the agenda.

No members of the public addressed the Committee.

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Consent Agenda Items:

3. Approve minutes of the October 26, 2022 meeting of the Finance Committee. (1:31-1:32 p.m.)

FINANCE COMMITTEE ACTION: Chairperson Molesky opened the floor for approval of the minutes of the October 26, 2022 meeting.

MOTION: Commissioner Radner moved to approve the minutes, seconded by

Commissioner Weber.

ACTION: The motion passed with the following vote:

Ayes: Commissioners Jimenez, Molesky, Radner, Weber

Noes: None

Absent: Commissioner Kalantari-Johnson

Abstain: None

Regular Agenda Items:

4. Propose the addition of an August 2023 Finance Committee meeting. (1:32 - 1:34 p.m.)

Ms. Lisa Ba, Chief Financial Officer (CFO), put forth a recommendation to amend the 2023 Finance Committee meeting schedule to add an additional meeting to occur on August 23, 2023. She noted that adding a Finance Committee meeting in August would allow for more ideal timing for this committee to review and provide feedback on the preliminary 2024 budget and other items before being presented for Board approval in December 2023.

FINANCE COMMITTEE ACTION: Chairperson Molesky opened the floor to approve the proposal to add a Finance Committee meeting in August 2023.

MOTION: Commissioner Weber moved to approve the proposal to add an August

2023 Finance Committee meeting, seconded by Commissioner Radner.

ACTION: The motion passed with the following vote:

Ayes: Commissioners Jimenez, Molesky, Radner, Weber

Noes: None

Absent: Commissioner Kalantari-Johnson

Abstain: None

5. Preliminary 2022 Financial Results. (1:34 - 1:42 p.m.)

Ms. Ba oriented the commissioners to the Alliance's preliminary, non-audited financial performance for 2022. As of December 2022, the net operating income stands at \$115,1M or 7.4%, with a Medical Loss Ratio (MLR) of 87.3% and an Administrative Loss Ratio (ALR) of 5.3%. Revenue was favorable as compared to the budget, mainly due to the favorable enrollment from the extension of the Public Health Emergency (PHE). Medical cost was favorable at the per member per month (PMPM) level due to lower acuity and diluted per capita cost from the increased enrollment.

[Commissioner Shebreh Kalantari-Johnson arrived at this time: 1:37 p.m.]

The independent auditors will present the final audited financial results at the May 2023 Board meeting.

6. CY 2021-2022 RDT Findings. (1:42 - 2:11 p.m.)

Ms. Ba provided an overview of the 2021-2022 Rate Determination Template (RDT) process and findings. She explained that in March 2022, staff shared the RDTs for CY2020 and IH2021. The data indicated a decrease in utilization and PMPM cost. The Department of Health Care Services (DHCS) considered the service resumption, and the 2023 draft rate received in December 2022 reflected a 1.6% increase.

The 2024 rate setting will be based on data for CY2021 and IH2022. The submitted RDTs for this period showed increased utilization and cost from the prior year and 2019, with the cost trend indicating a potential 3% rate increase. The CFO reminded the commissioners that COVID add-ons will be removed from the 2024 rates. She noted that authorization data along with feedback received from our providers indicate a rise in service volumes. These factors may influence how DHCS sets rates for 2024. The draft rates for 2024 will be released in October 2023.

Of additional note, the CFO reported that DHCS has communicated that the regional rate will be delayed from no sooner than 2024 to no sooner than 2025.

The commissioners discussed network adequacy challenges related to rising medical costs and provider shortages. Ms. Ba advised that fee schedule changes and inflation are considered and built into the internal medical cost budget. She noted that, although we are required to align payment to industry benchmarks and that there is little flexibility with the base rate, there are value-based funding resources to providers in promoting improved quality healthcare for our members. Additionally, consideration of how the Alliance can invest in the community is a topic for future Board discussion.

7. Investment update YTD December 2022. (2:11 p.m. – 2:28 p.m.)

Ms. Ba provided an economic and investment update. First, she touched on the recent banking failures nationwide and reported that staff have been monitoring the situation. She advised that, although there is no immediate cause for concern in this area for the Alliance, staff have developed a contingency plan to ensure the health plan can meet obligations to members, providers, vendors, and employees.

Next, the CFO presented a view of the Alliance's investment portfolio as of December 31, 2022. She reminded the commissioners that as a public agency, Alliance staff are required to manage the investments in accordance with the Board approved Investment Policy. This policy conforms to the California Government Code section 53600 et seq. (the Code), as well as customary standards of prudent investment management. Staff have utilized the Pooled Money Investment Account (PMIA) accounts to manage the majority of the investments. These accounts are designed for public agencies and have low fees as well as investment objectives that are aligned with our policy.

Rising interest rates have resulted in a \$25.3M unrealized loss. Staff intend to hold the bonds to maturity and will not recognize the losses. Additionally, the higher interest rates allowed for a reinvestment of cash in 2022 which resulted in a rate of return that surpassed the pre-pandemic level. The Alliance had a total of \$12.5M interest income or a 1.7% annual rate of return.

The Commission adjourned its meeting on March 22, 2023, at 2:28 p.m.

Respectfully submitted,

Ms. Dulcie San Paolo Finance Administrative Specialist



DATE: June 28, 2023

TO: Santa Cruz-Monterey-Merced Managed Medical Care Commission

FROM: Lisa Ba, Chief Financial Officer

SUBJECT: Financial Highlights for the Fourth Month Ending April 30, 2023

For the month ending April 30, 2023, the Alliance reported an Operating Income of \$2.8M. The Year-to-Date (YTD) Operating Income is \$28.7M, with a Medical Loss Ratio (MLR) of 89.3% and an Administrative Loss Ratio (ALR) of 5.4%. The Net Income is \$41.2M after accounting for Non-Operating Income/Expenses.

The budget expected a \$52.0M Operating Income for YTD April. The actual result is unfavorable to budget by \$23.3M or 44.8%, driven primarily by medical expenses.

Apr-23 (\$ In 000's)							
Key Indicators	Current Actual	Current Budget	Current Variance	% Variance to Budget			
Membership	426,328	410,347	15,981	3.9%			
Revenue	135,756	130,389	5,366	4.1%			
Medical Expenses	125,354	110,824	(14,530)	-13.1%			
Administrative Expenses	7,555	7,334	(222)	-3.0%			
Operating Income	2,847	12,232	(9,385)	-76.7%			
Net Income	6,593	10,716	(4,123)	-38.5%			
MLR %	92.3%	85.0%	-7.3%				
ALR %	5.6%	5.6%	0.1%				
Operating Income %	2.1%	9.4%	-7.3%				
Net Income %	4.9%	8.2%	-3.4%				

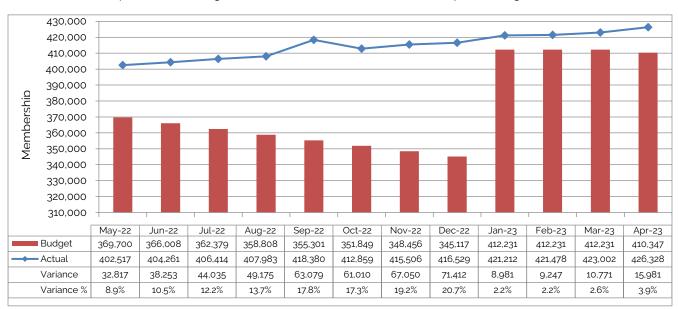
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Apr-23 YTD (In \$000s)							
Key Indicators	YTD Actual	YTD Budget	YTD Variance	% Variance to Budget			
Member Months	1,692,020	1,647,040	44,980	2.7%			
Revenue	543,141	523,598	19,543	3.7%			
Medical Expenses Administrative Expenses	484,828 29,593	440,192 31,412	(44,636) 1,819	-10.1% 5.8%			
Operating Income/(Loss)	28,720	51,995	(23,275)	-44.8%			
Net Income/(Loss)	41,243	42,427	(1,184)	-2.8%			
PMPM							
Revenue	321.00	317.90	3.10	1.0%			
Medical Expenses	286.54	267.26	(19.28)	-7.2%			
Administrative Expenses	17.49	19.07	1.58	8.3%			
Operating Income/(Loss)	16.97	31.57	(14.59)	-46.2%			
MLR %	89.3%	84.1%	-5.2%				
ALR %	5.4%	6.0%	0.6%				
Operating Income %	5.3%	9.9%	-4.6%				
Net Income %	7.6%	8.1%	0.5%				

<u>Per Member Per Month.</u> Capitation revenue and medical expenses are variables based on enrollment fluctuations; therefore, the PMPM view offers more clarity than the total dollar amount. Conversely, administrative expenses do not usually correspond with enrollment and should be evaluated at the dollar amount.

At a PMPM level, YTD revenue is \$321.00, which is favorable to budget by \$3.10 or 1.0%. Medical cost PMPM is \$286.54, which is unfavorable by \$19.28 or 7.2%. The resulting operating income PMPM is \$16.97, which is unfavorable by \$14.59 compared to the budget.

Membership. April 2023 membership is favorable to budget by 3.9%. Please note that the 2023 budget assumed the Public Health Emergency (PHE) would end in January 2023, with membership beginning to decline in April 2023. The Health and Human Services Department announced that the PHE ended on May 11, 2023. The current Department of Healthcare Services (DHCS) states that the redetermination began in April 2023 for the June 2023 renewal month, with the actual enrollment loss expected to begin in July 2023.



Membership. Actual vs. Budget (based on actual enrollment trend for Apr-23 rolling 12 months)

Revenue. The 2023 revenue budget was based on the current (DHCS) 2022 draft rate package and included a 1.2% rate increase. Furthermore, the budget assumed breakeven for Enhanced Care Management (ECM) and Community Supports (CS), both were new programs in 2022. The prospective CY 2023 draft rates from DHCS (dated 12/8/2022, including Maternity) are favorable to the rates assumed in the CY 2023 budget by 0.7%.

April 2023 capitation revenue of \$135.4M is favorable to budget by \$5.3M or 4.1%, mainly attributed to higher enrollment of \$5.0M and rate variances of \$0.3M. April 2023 YTD capitation revenue of \$541.7M is favorable to budget by \$19.5M or 3.7%. Of this amount, \$13.1M is from boosted enrollment, and \$6.4M is due to rate variance.

Apr-23 YTD Capitation Revenue Summary (In \$000s)								
County	Actual	Budget	Variance	Variance Due to Enrollment	Variance Due to Rate			
Santa Cruz	111,545	111,513	32	1,577	(1,545)			
Monterey	231,509	224,064	7,445	6,719	726			
Merced	198,619	186,645	11,974	4,802	7,172			
Total	541,673	522,222	19,451	13,097	6,354			

Note: Excludes Apr-23 YTD In-Home Supportive Services (IHSS) premiums revenue of \$1.5M.

Medical Expenses. The 2023 budget assumed a 5% increase in utilization from 2019 and a 3% unit cost increase that included case mix and changes in fee schedules. 2023 incentives include a \$15M Care-Based Incentive (CBI), \$10M for the Hospital Quality Incentive Program (HQIP), and \$5M for the Specialist Care Incentive (SCI).

April 2023 Medical Expenses of \$125.4M are \$14.5M or 13.1% unfavorable to budget. April 2023 YTD Medical Expenses of \$484.8M are above budget by \$44.6M or 10.1%. Of this amount, \$32.6M is due to rate, and \$12.0M is due to higher enrollment. Other Medical expense is unfavorable to budget by \$11.8M or 18.6% due to higher utilization in behavioral health services, Allied Health, lab, and medical transportation. A general increase in respiratory-related expenses and overall claim volumes for typical services contributed to the Physician Services expenses.

Apr-23 YTD Medical Expense Summary (In \$000s)								
Category	Actual	Budget	Variance	Variance Due to Enrollment	Variance Due to Rate			
Inpatient Services (Hospital)	188,441	164,624	(23,817)	(4,496)	(19,321)			
Inpatient Services (LTC)	56,121	58,960	2,839	(1,610)	4,449			
Physician Services	104,791	92,031	(12,760)	(2,513)	(10,247)			
Outpatient Facility	60,015	60,955	940	(1,665)	2,605			
Other Medical	75,459	63,621	(11,838)	(1,737)	(10,100)			
Total	484,828	440,192	(44,636)	(12,022)	(32,615)			

Note: Other Medical Actual includes Allied Health, Non-Claims HC Cost, Transportation, ECM, ILOS, BHT, Lab, and Pharmacy.

At a PMPM level, YTD Medical Expenses are \$286.54, unfavorable by \$19.28 or 7.2% compared to the budget. Please note that the rate (PMPM) is the unit cost for a service multiplied by the utilization.

Apr-23 YTD Medical Expense by Category of Service (In PMPM)							
Category	Actual	Budget	Variance	Variance %			
Inpatient Services (Hospital)	111.37	99.95	(11.42)	-11.4%			
Inpatient Services (LTC)	33.17	35.80	2.63	7.3%			
Physician Services	61.93	55.88	(6.06)	-10.8%			
Outpatient Facility	35.47	37.01	1.54	4.2%			
Other Medical	44.60	38.63	(5.97)	-15.5%			
Total	286.54	267.26	(19.28)	-7.2%			

Administrative Expenses. April YTD Administrative Expenses are favorable to budget by \$1.8M or 5.8% with a 5.4% ALR. Salaries are slightly unfavorable by \$0.1M due to the staff bonus accrual for the period of January through April 2023. Non-Salary Administrative Expenses are favorable by \$1.9M or 19.4% due to the timing of expenses versus the budget for projects in the new year.

Non-Operating Revenue/Expenses. April YTD Total Non-Operating Revenue is favorable to budget by \$19.4M, attributed to \$12.9M in unrealized gain on investments and \$6.5M in interest income. Non-Operating Expenses are favorable by \$2.7M due to the timing of grant

Central California Alliance for Health Financial Highlights for the Fourth Month Ending April 30, 2023 June 28, 2023 Page 5 of 5

expenses, resulting in a favorable Net Non-Operating income of \$22.1M compared to the budget.

 $\underline{\text{Summary of Results.}}$ Overall, the Alliance generated a YTD Net Income of \$41.2M, with an MLR of 89.3% and an ALR of 5.4%.



CENTRAL CALIFORNIA ALLIANCE FOR HEALTH Balance Sheet For The Fourth Month Ending April 30, 2023

For The Fourth Month Ending April 30, 2023 (In \$000s)

Cash \$183,507 Restricted Cash 300 Short Term Investments 686,325 Receivables 142,446 Prepaid Expenses 5,252 Other Current Assets 16,403 Total Current Assets \$1,034,233 Building, Land, Furniture & Equipment 45,591 Capital Assets \$81,303 Accumulated Depreciation (45,591) CIP 888 Lease Receivable 2,539 Total Non-Current Assets 39,138 Total Assets \$1,073,372 Liabilities \$25,709 Accounts Payable \$25,709 IBNR/Claims Payable \$10,000 Other Current Liabilities 7,560 Due to State 8,198 Total Current Liabilities \$362,964 Deferred Inflow of Resources \$2,437 Total Long-Term Liabilities \$2,437 Fund Balance \$2,437 Total Fund Balance 707,970 Total Fund Balance \$1,073,372 Additional Information	Assets	
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Accounts Payable \$25,709 IBNR/Claims Payable 311,497 Accrued Expenses - Estimated Risk Share Payable 10,000 Other Current Liabilities 7,560 Due to State 8,198 Total Current Liabilities \$362,964 Deferred Inflow of Resources \$2,437 Total Long-Term Liabilities \$2,437 Fund Balance \$2,437 Fund Balance - Prior \$666,727 Retained Earnings - CY 41,243 Total Fund Balance 707,970 Total Liabilities & Fund Balance \$1,073,372 Additional Information \$707,970 Board Designated Reserves Target 407,275 Strategic Reserve (DSNP) 56,700 Medi-Cal Capacity Grant Program (MCGP)* 171,340 Total Reserves 635,315	Liabilities	
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Other Current Liabilities 7,560 Due to State 8,198 Total Current Liabilities \$362,964 Deferred Inflow of Resources \$2,437 Total Long-Term Liabilities \$2,437 Fund Balance \$2,437 Fund Balance - Prior \$666,727 Retained Earnings - CY 41,243 Total Fund Balance 707,970 Total Liabilities & Fund Balance \$1,073,372 Additional Information \$707,970 Board Designated Reserves Target 407,275 Strategic Reserve (DSNP) 56,700 Medi-Cal Capacity Grant Program (MCGP)* 171,340 Total Reserves 635,315		10,000
Due to State 8,198 Total Current Liabilities \$362,964 Deferred Inflow of Resources \$2,437 Total Long-Term Liabilities \$2,437 Fund Balance \$2,437 Fund Balance - Prior \$666,727 Retained Earnings - CY 41,243 Total Fund Balance 707,970 Total Liabilities & Fund Balance \$1,073,372 Additional Information \$707,970 Board Designated Reserves Target 407,275 Strategic Reserve (DSNP) 56,700 Medi-Cal Capacity Grant Program (MCGP)* 171,340 Total Reserves 635,315		
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Fund Balance Fund Balance - Prior \$666,727 Retained Earnings - CY 41,243 Total Fund Balance 707,970 Total Liabilities & Fund Balance \$1,073,372 Additional Information \$707,970 Board Designated Reserves Target 407,275 Strategic Reserve (DSNP) 56,700 Medi-Cal Capacity Grant Program (MCGP)* 171,340 Total Reserves 635,315		\$2,437
Fund Balance - Prior \$666,727 Retained Earnings - CY 41,243 Total Fund Balance 707,970 Total Liabilities & Fund Balance \$1,073,372 Additional Information \$707,970 Board Designated Reserves Target 407,275 Strategic Reserve (DSNP) 56,700 Medi-Cal Capacity Grant Program (MCGP)* 171,340 Total Reserves 635,315	Total Long-Term Liabilities	\$2,437
Retained Earnings - CY 41,243 Total Fund Balance 707,970 Total Liabilities & Fund Balance \$1,073,372 Additional Information \$707,970 Board Designated Reserves Target 407,275 Strategic Reserve (DSNP) 56,700 Medi-Cal Capacity Grant Program (MCGP)* 171,340 Total Reserves 635,315	Fund Balance	
Total Fund Balance 707,970 Total Liabilities & Fund Balance \$1,073,372 Additional Information Total Fund Balance \$707,970 Board Designated Reserves Target 407,275 Strategic Reserve (DSNP) 56,700 Medi-Cal Capacity Grant Program (MCGP)* 171,340 Total Reserves 635,315	Fund Balance - Prior	\$666,727
Total Liabilities & Fund Balance\$1,073,372Additional Information\$707,970Total Fund Balance\$707,970Board Designated Reserves Target407,275Strategic Reserve (DSNP)56,700Medi-Cal Capacity Grant Program (MCGP)*171,340Total Reserves635,315	Retained Earnings - CY	41,243
Additional Information Total Fund Balance \$707,970 Board Designated Reserves Target 407,275 Strategic Reserve (DSNP) 56,700 Medi-Cal Capacity Grant Program (MCGP)* 171,340 Total Reserves 635,315	Total Fund Balance	707,970
Total Fund Balance\$707,970Board Designated Reserves Target407,275Strategic Reserve (DSNP)56,700Medi-Cal Capacity Grant Program (MCGP)*171,340Total Reserves635,315	Total Liabilities & Fund Balance	\$1,073,372
Total Fund Balance\$707,970Board Designated Reserves Target407,275Strategic Reserve (DSNP)56,700Medi-Cal Capacity Grant Program (MCGP)*171,340Total Reserves635,315		
Board Designated Reserves Target407,275Strategic Reserve (DSNP)56,700Medi-Cal Capacity Grant Program (MCGP)*171,340Total Reserves635,315	Additional Information	
Strategic Reserve (DSNP)56,700Medi-Cal Capacity Grant Program (MCGP)*171,340Total Reserves635,315	Total Fund Balance	\$707,970
Medi-Cal Capacity Grant Program (MCGP)*171,340Total Reserves635,315	e e	,
Total Reserves 635,315	• ,	
	Medi-Cal Capacity Grant Program (MCGP)*	
Total Operating Reserve \$72,656		635,315
	Total Operating Reserve	\$72,656

^{*} MCGP includes Additional Contribution of \$43.6M



CENTRAL CALIFORNIA ALLIANCE FOR HEALTH

Income Statement - Actual vs. Budget For The Fourth Month Ending April 30, 2023 (In \$000s)

	MTD Actual M	ITD Budget	Variance	%	YTD Actual	YTD Budget	Variance	%
Member Months	426,328	410,347	15,981	3.9%	1,692,020	1,647,040	44,980	2.7%
Capitation Revenue								
Capitation Revenue Medi-Cal	\$135,389	\$130,045	\$5,344	4.1%	\$541,673	\$522,222	\$19,451	3.7%
Premiums Commercial	367	344	23	6.6%	1,468	1,376	92	6.7%
Total Operating Revenue	\$135,756	\$130,389	\$5,366	4.1%	\$543,141	\$523,598	\$19,543	3.7%
Medical Expenses								
Inpatient Services (Hospital)	\$46,837	\$41,446	(\$5,390)	-13.0%	\$188,441	\$164,624	(\$23,817)	-14.5%
Inpatient Services (LTC)	14,133	14,844	711	4.8%	56,121	58,960	2,839	4.8%
Physician Services	28,338	23,170	(5,168)	-22.3%	104,791	92,031	(12,760)	-13.9%
Outpatient Facility	14,111	15,346	1,235	8.1%	60,015	60,955	940	1.5%
Other Medical*	21,935	16,018	(5,918)	-36.9%	75,459	63,621	(11,838)	-18.6%
Total Medical Expenses	\$125,354	\$110,824	(\$14,530)	-13.1%	\$484,828	\$440,192	(\$44,636)	-10.1%
Gross Margin	\$10,402	\$19,565	(\$9,163)	-46.8%	\$58,313	\$83,407	(\$25,094)	-30.1%
Administrative Expenses								
Salaries	\$5,520	\$5,048	(\$472)	-9.4%	\$21,634	\$21,533	(\$101)	-0.5%
Professional Fees	143	250	107	42.7%	713	893	181	20.2%
Purchased Services	806	800	(6)	-0.8%	3,229	3,793	564	14.9%
Supplies & Other	725	849	123	14.5%	2,517	3,670	1,153	31.4%
Occupancy	113	113	(0)	-0.4%	452	415	(37)	-8.8%
Depreciation/Amortization	246	273	27	9.9%	1,048	1,107	59	5.3%
Total Administrative Expenses	\$7,555	\$7,334	(\$222)	-3.0%	\$29,593	\$31,412	\$1,819	5.8%
Operating Income	\$2,847	\$12,232	(\$9,385)	-76.7%	\$28,720	\$51,995	(\$23,275)	-44.8%
Non-Op Income/(Expense)								
Interest	\$3,205	\$1,025	\$2,180	100.0%	\$10,600	\$4,099	\$6,501	100.0%
Gain/(Loss) on Investments	799	(1,195)	1,995	100.0%	4,613	(8,289)	12,902	100.0%
Other Revenues	141	155	(13)	-8.7%	594	620	(26)	-4.2%
Grants	(399)	(1,500)	1,101	73.4%	(3,284)	(5,998)	2,714	45.3%
Total Non-Op Income/(Expense)	\$3,747	(\$1,515)	\$5,262	100.0%	\$12,523	(\$9,568)	\$22,091	100.0%
Net Income/(Loss)	\$6,593	\$10,716	(\$4,123)	-38.5%	\$41,243	\$42,427	(\$1,184)	-2.8%
MLR	92.3%	85.0%			89.3%	84.1%		
ALR	5.6%	5.6%			5.4%	6.0%		
Operating Income	2.1%	9.4%			5.3%	9.9%		
Net Income %	4.9%	8.2%			7.6%	8.1%		



CENTRAL CALIFORNIA ALLIANCE FOR HEALTH

Income Statement - Actual vs. Budget For The Fourth Month Ending April 30, 2023 (In PMPM)

	MTD Actual	MTD Budget	Variance	%	YTD Actual	YTD Budget	Variance	%
Member Months	426,328	410,347	15,981	3.9%	1,692,020	1,647,040	44,980	2.7%
Capitation Revenue								
Capitation Revenue Medi-Cal	\$317.57	\$316.92	\$0.65	0.2%	\$320.13	\$317.07	\$3.07	1.0%
Premiums Commercial	0.86	0.84	0.02	2.6%	0.87	0.84	0.03	3.8%
Total Operating Revenue	\$318.43	\$317.75	\$0.68	0.2%	\$321.00	\$317.90	\$3.10	1.0%
Medical Expenses								
Inpatient Services (Hospital)	\$109.86	\$101.00	(\$8.86)	-8.8%	\$111.37	\$99.95	(\$11.42)	-11.4%
Inpatient Services (LTC)	33.15	36.17	3.02	8.4%	33.17	35.80	2.63	7.3%
Physician Services	66.47	56.46	(10.01)	-17.7%	61.93	55.88	(6.06)	-10.8%
Outpatient Facility	33.10	37.40	4.30	11.5%	35.47	37.01	1.54	4.2%
Other Medical*	51.45	39.03	(12.42)	-31.8%	44.60	38.63	(5.97)	-15.5%
Total Medical Expenses	\$294.03	\$270.07	(\$23.96)	-8.9%	\$286.54	\$267.26	(\$19.28)	-7.2%
Gross Margin	\$24.40	\$47.68	(\$23.28)	-48.8%	\$34.46	\$50.64	(\$16.18)	-31.9%
Administrative Expenses								
Salaries	\$12.95	\$12.30	(\$0.65)	-5.3%	\$12.79	\$13.07	\$0.29	2.2%
Professional Fees	0.34	0.61	0.27	44.9%	0.42	0.54	0.12	22.3%
Purchased Services	1.89	1.95	0.06	3.0%	1.91	2.30	0.39	17.1%
Supplies & Other	1.70	2.07	0.37	17.7%	1.49	2.23	0.74	33.2%
Occupancy	0.27	0.28	0.01	3.4%	0.27	0.25	(0.01)	-5.9%
Depreciation/Amortization	0.58	0.67	0.09	13.3%	0.62	0.67	0.05	7.8%
Total Administrative Expenses	\$17.72	\$17.87	\$0.15	0.8%	\$17.49	\$19.07	\$1.58	8.3%
Operating Income	\$6.68	\$29.81	(\$23.13)	-77.6%	\$16.97	\$31.57	(\$14.59)	-46.2%



CENTRAL CALIFORNIA ALLIANCE FOR HEALTH

Statement of Cash Flow For The Fourth Month Ending April 30, 2023 (In \$000s)

	MTD	YTD
Net Income	\$6,593	\$41,243
Items not requiring the use of cash: Depreciation	246	1,009
Adjustments to reconcile Net Income to Net Cash		
provided by operating activities:		
Changes to Assets: Receivables	9 607	20 224
	8,607	28,334
Prepaid Expenses	(408)	(1,202)
Current Assets	(380)	(2,988)
Net Changes to Assets	\$7,819	\$24,143
Changes to Payables:		
Accounts Payable	1,415	(44,965)
Accrued Expenses	· -	<u>-</u>
Other Current Liabilities	550	(149)
Incurred But Not Reported Claims/Claims Payable	(215,255)	29,129
Estimated Risk Share Payable	(7,500)	<u>-</u>
Due to State	602	3,152
Net Changes to Payables	(\$220,188)	(\$12,833)
Net Cash Provided by (Used in) Operating Activities	(\$205,530)	\$53,563
Change in Investments	(2,885)	(10,330)
Other Equipment Acquisitions	(154)	1,935
Net Cash Provided by (Used in) Investing Activities	(\$3,039)	(\$8,395)
Lagge Interest Income		
Lease Interest Income Not Cook Provided by (Weed in) Financing Activities		-
Net Cash Provided by (Used in) Financing Activities	<u>\$0</u>	\$0
Net Increase (Decrease) in Cash & Cash Equivalents	(\$208,569)	\$45,168
Cash & Cash Equivalents at Beginning of Period	\$392,076	\$138,338
Cash & Cash Equivalents at April 30, 2023	\$183,507	\$183,507